



*"THE NATURAL GAS EXPERTS"*

# Case Study:

## Durand-Arkansaw School District

In the summer of 2014, MEP Solutions approached the Durand-Arkansaw School District about saving money on their natural gas purchasing. MEP Solutions proposed a best practices approach to purchasing which included bidding their gas requirement to the wholesale market, sound contracting and the implementation of savings metrics. Leadership at the school reviewed the program and decided that the benefits were significant enough to give it a try.

**“** *“A great company that makes gas procurement cost effective and easy to understand.”*

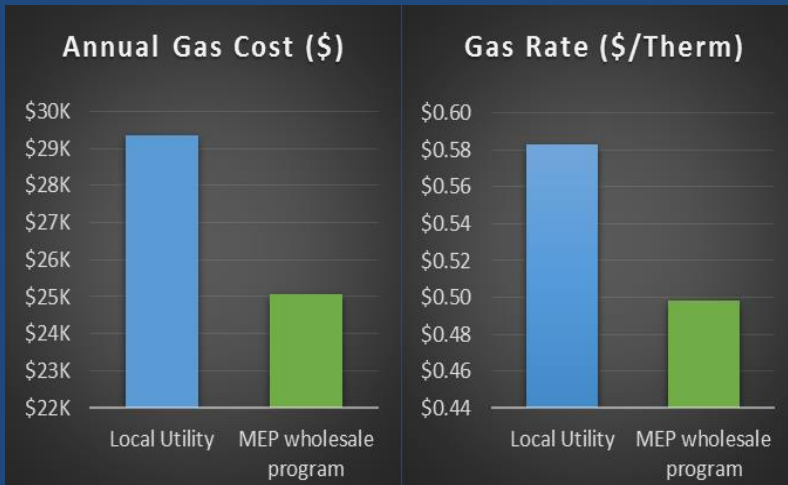
*-Greg Doverspike*



### Key Details

(recent 12 month analysis)

<b>Net Savings (%)</b>	<b>15%</b>
<b>Net Savings (\$)</b>	<b>\$4,283</b>
<b>Return on Investment</b>	<b>384%</b>
<b>Annual Therm Usage</b>	<b>50,306</b>
<b>Local Gas Utility</b>	<b>WI Gas</b>



Despite low natural gas prices, the value of running the MEP best practices program proved its merits. In the first year on the program the Durand School District saved \$4,283 (15% savings) on their annual natural gas cost versus buying from the local gas utility. This resulted in a return on investment of 384%, which means they saved almost \$4 for every \$1 input to run the program.

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